

Message Text

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ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 CIAE-00 INR-10 NSAE-00 RSC-01

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FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 2716

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E.O. 11652: N/A

TAGS: BEXP, VE

SUBJECT: U.S. OFFER OF LEASE OF SIMULTANEOUS INTERPRETATION
EQUIPMENT FOR LAW OF SEA CONFERENCE

REF: A. CARACAS 1077; B. CARACAS 0724; C. STATE 011831

1. CONWAY OF ROUND HILL COMPANY TELEPHONED EMBASSY (ECONOMIC/COMMERCIAL COUNSELOR NORRED) FOR WASHINGTON FEBRUARY 11. HE REPORTED THAT ACCORDING TO UN TECHNICIANS WITH WHOM VENEZUELAN ARE CONSULTING, SIEMENS DECIDED NOT TO BID, TELEFUNDKEN HAS SUBMITTED BID BUT THERE ARE RISKS ABOUT ABILITY TO COMPLETE MANUFACTURE OF EQUIPMENT IN TIME FOR CONFERENCE, AND PHILIPS HAS SUBMITTED BID FOR MIXED WIRED AND WIRELESS SYSTEM. UN TECHNICIANS REPORTEDLY ADVISED FIGUEREDO, DEPUTY OF VENEZUELAN PREPARATIONS FOR CONFERENCE, THAT PHILIPS SYSTEM WAS QUOTE UNDESIRABLE UNQUOTE. (CONWAY ALLEGES PHILIPS WILL HAVE TO USE QUITE OLD WIRELESS EQUIPMENT, WHICH WOULD NOT BE SATISFACTORY.) FIGUEREDO NONETHELESS HAS REPORTEDLY DECIDED IN FAVOR OF PHILIPS. CONWAY CALLED EMBASSY IN HOPE WE COULD INTERVENE TO AT LEAST OBTAIN CONSIDERATION OF HIS BID, SUBMITTED BEFORE OTHER COMPANIES' BIDS.

2. WE INFORMED CONWAY THAT DR. MIGUEL ANGEL BURELLI RIVAS, HEAD OF VENEZUELAN PREPARATIONS FOR LAW OF SEA CONFERENCE, LIMITED OFFICIAL USE

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WAS ALSO IN NEW YORK FEBRUARY 11-14 TO DISCUSS ARRANGEMENTS

WITH UN OFFICIALS. CHARGE RAISED QUESTION OF INTERPRETATION
SYSTEM WITH FOREIGN MINISTRY OFFICIAL TODAY, AS HE DID LAST
WEEK WITH BURELLI RIVAS, AND WAS GIVEN NAMES OF ISASIDS MEDINA
SERFATY, FORMER PRESIDENT'S SON AND FORMER PERMANENT REPRESENTA-
TIVE AT FAO, WHO WILL BE CHARGED WITH PLANNING INTERPRETATION
SYSTEM, AND GENERAL JOAN ANTONIO LOSSADA VOLCAN, FORMER ARMY
ARMAMENTS CHIEF, WHO WILL HANDLE MILITARY LOGISTICAL
SUPPORT FOR CONFERENCE. COMMERCIAL OFFICERS ARE ASKING
FOR APPOINTMENTS WITH THEM. MAIN APPROACHES WILL HAVE TO BE
MADE, HOWEVER, TO BURELLI RIVAS AND FIGUEREDO, WHO ARE
NOW IN NEW YORK. FISHER

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